

**WRIGHT INDUSTRIES INC.**

PAUL WRIGHT  
22 WESTERN AVE.  
ESSEX, MA 01929

Telephone: (978) 768-7059

November 16, 2009

Michael P. Collins, PE Commissioner  
City of Beverly Department of Public Services  
148 Park Street.  
Beverly, MA 01915

Dear Mr. Collins,

Per your request, Wright Industries Inc. is please to submit this proposal for the transportation and disposal of street sweepings and materials from catch basin cleanings.

Wright Industries Inc. will transport and dispose of materials as described in an analysis report dated October 27, 2009 and performed by NET Labs, case # U1020-07, from the DPW yard.

Job Cost: \$22.00 per ton.

Please be advised the above cost does not include:

1. The loading of materials for transportation, this is to be provided by others.
2. If additional material testing is required the costs will be billed at an additional rate of costs plus 15%.

Payment Terms: Payment is due upon receipt of invoice; any unpaid balance after 30 days is subject to a service charge of 1.5% per month until the balance is paid in full.

Thank you for the opportunity to continue to bid on this Project. If you should have any questions or require additional information, please do not hesitate to contact me

Sincerely,

Paul Wright

If the above described "Scope of Work" including Payment Terms, is acceptable to and in lieu of a Purchase Order, a signed and dated Copy of this proposal will be considered and Order to Proceed.

Authorized Signature: \_\_\_\_\_

Date: 11-19-09